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NON-COMPULSORY VIRTUAL BRIEFING (on-line) SESSION:

Establishment of an approved panel of service providers for the provision of General Network Equipment and Related Services for a period of three (3) years on an as and when required basis.

RFP Number: TCC/2022/07/0200/8276/RFP

Date: 23 March 2023

Agenda

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Opening/Welcome

Team

- ❖ Welcome the bidders
- ❖ Each Transnet attendee to briefly introduce themselves.

General Disclaimer: This briefing session must not contradict the RFP and its supporting documents published, and should there be any errors, acts of omissions or misinterpretations, then the RFP and its attachments takes precedence of it.

Respondents will be given an opportunity to ask questions at the end.

All verbal questions must be put in writing on the RFP Clarification form (Section 8) and Transnet will provide a written response. **No verbal feedback must be construed as binding until in writing**

Key Points - General

(1/3)



Please note the following submission requirements, but not limited to:

- Final RFP and **all Returnable Documents listed on Section 5 (List of Returnable Documents)** may still be downloaded directly from National Treasury's e-Tender Publication Portal at www.etenders.gov.za and Transnet website, free of charge.
- Respondents who wish to respond to this RFP as a Joint Venture [JV] or consortium with B-BBEE entities, must state their intention to do so in their RFP submission. Such Respondents must also submit a signed JV or consortium agreement between the parties clearly stating the percentage [%] split of business and the associated responsibilities of each party.
- The RFP closes punctually at **13h00 05 April 2023**. Respondents must ensure that bids are uploaded timeously onto the system.
- Transnet will not accept bid submission via email. All bids must be loaded on the system.
- Bid Validity period is **180 Business Days from Closing Date**.
- Respondents RFP proposal must **sign documents [sign, stamp and date the bottom of each page] before uploading them on the system. The person or persons signing the submission must be legally authorised by the respondent to do so.**

Respondents must register on the National Treasury's Central Supplier Database CSD prior to submitting/uploading their bids. Business may not be awarded to a Respondent who has failed to register on the CSD, only foreign suppliers with no local registered entity need not register on the CSD.

Key Points - General

(2/3)



- Communication relating to this RFP:
 - After the briefing session, should Respondents have more questions, RFP Clarification Request Form (Section 8) should be submitted onto the system, and also sent to Reetsang.Modise@transnet.net and Barbara.Msomi@transnet.net before **13h00 pm 27 March 2023**.
 - After the closing date of the RFP, a Respondent may only communicate with the name of delegated individual (Barbara Msomi), at telephone number 011 308 1892, email Barbara.Msomi@transnet.net on any matter relating to its RFP Proposal.
 - In the interest of fairness and transparency, Transnet's response to such a query will be published on the e-tender portal and Transnet website.
 - Respondents are required to ensure that all clarification questions are sent to Transnet before the clarification closing date and time in order to allow Transnet sufficient time to respond to all clarification questions.
- It is prohibited for Respondents to attempt, either directly or indirectly, to canvass any officer or employee of Transnet in respect of this RFP between the closing date and the date of the award of the business.
- Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with organs of state for a specified period.

Key Points - General (3/3)

Proposal Submission:

The Transnet e-Tender Submission Portal can be accessed as follows:

- Log on to the Transnet eTenders management platform website/ Portal ((transnetetenders.azurewebsites.net) Please use **Google Chrome** to access Transnet link/site);
- Click on "ADVERTISED TENDERS" to view advertised tenders;
- Click on "SIGN IN/REGISTER – for bidder to register their information (must fill in all mandatory information);
- Click on "SIGN IN/REGISTER" - to sign in if already registered;
- Toggle (click to switch) the "Log an Intent" button to submit a bid;
- Submit bid documents by uploading them into the system against each tender selected.
- No late submissions will be accepted. The bidder guide can be found on the Transnet Portal transnetetenders.azurewebsites.net

Bidders are required to ensure that electronic bid submissions are done at least a day before the closing date to prevent issues which they may encounter due to their internet speed, bandwidth or the size of the number of uploads they are submitting. Transnet will not be held liable for any challenges experienced by bidders as a result of the technical challenges. Please do not wait for the last hour to submit. A Bidder can upload 30mb per upload and multiple uploads are permitted.

Scope and Technical Requirements

Transnet is transforming its business to a digital enterprise that will make use of digitisation to improve digital processes and digitalisation to realise innovative disruptions as depicted in Figure 1 below in order to enable the organisation to grow the business core.

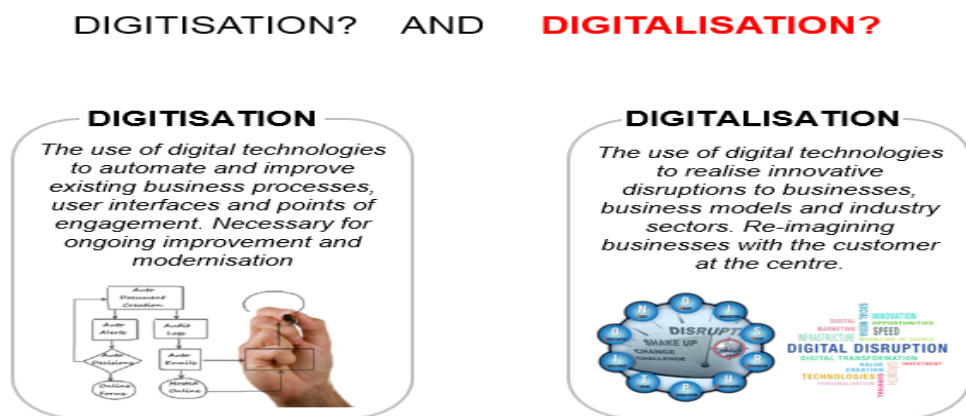


Figure 1: Digitisation and digitalisation required to accelerate digital business transformation

As Transnet prepares to embark on a new strategic journey to embrace digital growth and transformation to deliver on its mandate as a state owned entity, it will be enabled through the network connectivity that is stable, scalable and reliable. The current Transnet network mainly experiences Layer 1, Layer 2 and Layer 3 challenges. At Layer 1, notably aging network copper and fibre infrastructure, including theft and vandalism of infrastructure.

Scope and Technical Requirements *continues...*

Layer 2 is characterised by end of life switching equipment. Layer 3 is characterised by end of life routing equipment and failure of current network devices to support current business requirements. The enterprise network has proven to be unreliable and unstable to meet the current network demand and scalability for future growing demand. The current network design and configuration has inadequate capacity and redundancy.

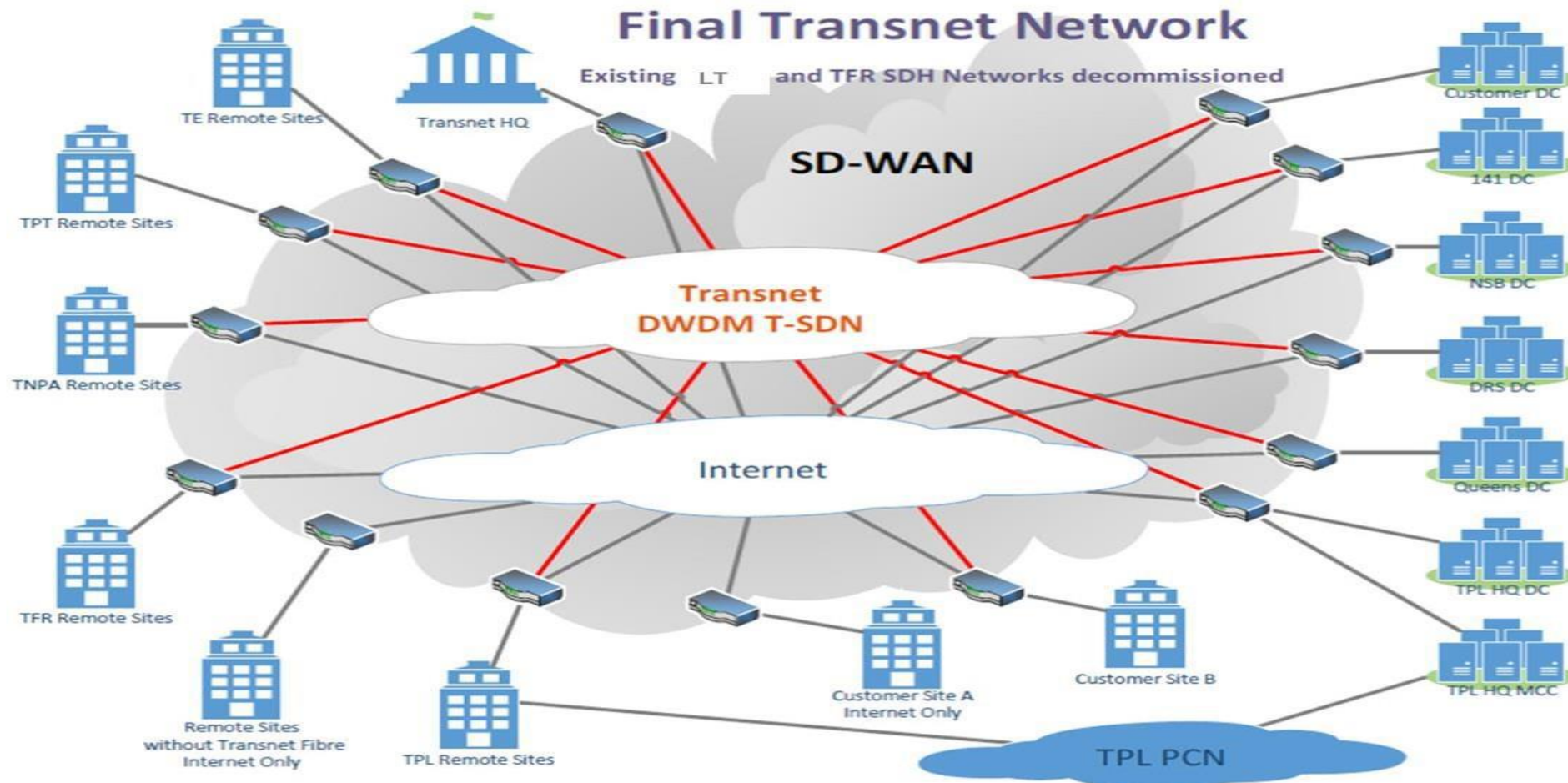
The cabling infrastructure which is comprised of both fibre and copper has deteriorated extensively. The health report has identified the most common incidents contributing to the poor network performance to be the failure of customer edge (CE) routers linking to the WAN, unreliable power supply, copper cable theft and brittle and deteriorating cabling infrastructure for LAN.



Scope and Technical Requirements *continues...*

Solution Description

Figure 2 below depicts the envisaged high level TO-BE state of the Transnet network. The detailed architecture design diagram will be finalized with the appointed service provider post the site audit completion.



Scope and Technical Requirements *continues...*



The organisational scope of the project will include the following divisions:

- Transnet Corporate Centre;
- Transnet Freight Rail;
- Transnet Engineering;
- Transnet Port Terminals;
- Transnet National Ports Authority;
- Transnet Pipelines; and
- Transnet Property.

Scope Inclusions:

- Local Area Network (LAN).
- Software Defined Network i.e. SD Access and SD-WAN Security Policy management devices for wireless users.
- Data Centre WAN routers.
- Network infrastructure refresh and upgrade at all sites based on business need.
- WAN enablement (MPLS and/or SD-WAN).
- Network Management System (NMS) tools for basic network monitoring.
- Fibre cabling

Scope and Technical Requirements *continues...*



Scope Exclusions:

- Uninterruptable Power Supplies.
- Data Centre (Network, Compute, Storage, Application Policy and integration into Campus network).
- Operations Technology Network including SCADA (Supervisory Control and Data Acquisition).
- Video Conferencing Equipment.
- End point devices (Unified Communication & Collaboration and Security Surveillance enablement).
- Machine to Machine connection.
- Wireless broadband technology (including Long-Term Evolution (LTE)).
- Perimeter security and management.
- Network commercialisation.

Scope and Technical Requirements *continues...*

Work Breakdown Structure

Objective	Key Deliverable
Procure equipment, cabinets and cables.	Buy equipment and material
Install equipment and link it to the existing fibre network ,do testing and Go live	Implement network equipment and do network testing
Acceptance Testing, Network handover and Close Out and Post Implementation review.	Signoff and track benefits

Scope and Technical Requirements *continues...*

Scope of work

The Network Enterprise Equipment (NEC) solution scope includes:

1. Fibre Cabling and Installation
 - Fibre Cabling in Campuses
 - Fibre Cable in Buildings (Non-campus)
 - Fibre Cable (Trenching in Non-Campuses)
 - Fibre Cabling replacement of off- specification cabling
 - Fibre Refinements- Aggregation of LAN sites to reduce Wan CE links
2. Network Electronic Equipment & Installation
 - Electronic Equipment - Campuses
 - Electronic Equipment - Non Campuses
 - Electronic Equipment - Cards and Serial Cables for CE Routers
 - Patch Leads - Campuses
 - Patch Leads - Non Campuses
3. Network Cabinets (including cabinet extensions) and Installation
 - New cabinets to house larger switches
 - UTP copper cabling for local switch patching
4. Transnet Professional services
 - Change Management
 - Training
 - Testing and Configuration
 - Project management
5. Network Electronic Equipment and Cabinets support and maintenance
6. Fibre Cabling support and maintenance

The service provide will specify any pre-requisites based on the scope of work provided. Any upgrades will be determined as guided by the service provider.

Scope and Technical Requirements *continues...*

Resources in the following functional areas will be sourced for the implementation of the programme, namely:

- Change Management
- Training
- Testing and Configuration
- Project Management
- Project Control
- Business Analysis
- Portfolio Management

PROJECT OBJECTIVES AND KEY DELIVERABLES

No:	Requirements	Key Deliverables
1.	Network Software and Hardware Asset Management	<p>Network Software and Hardware Asset Management that includes:</p> <ul style="list-style-type: none"> • asset registration, • location of the assets, • asset lifecycle management • stock management – Inventory • Device management – Auto configuration, authorisation and health monitoring • Visibility and Tracking -Transparency of Group and OD’s roadmaps and impact on network required (e.g. Applications, security requirements etc.)
2.	Bandwidth capacity	<p>Secured, highly available, adequate bandwidth capacity to meet operational demand and QoS</p> <ul style="list-style-type: none"> • Internet links and breakout points capacity to support Unified Collaboration and Communication with external clients for improved client Quality of Service experience • Segmentation and dedicated links for Transnet Pipe Lines (TPL) • Enable hybrid data centre networking (on premise and cloud) provisioning

Scope and Technical Requirements *continues...*

No:	Requirements	Key Deliverables
3.	Workforce connectivity	<ul style="list-style-type: none"> • Network must provide adequate connectivity to support the Transnet workforce • Cross border office connectivity at offices in Africa. • All LAN sites - Wi-Fi connectivity • Adequate Wireless Access Points for mobility • Guest Wi-Fi • Proactive monitoring of Access Points
4.	Enterprise Mobility	<ul style="list-style-type: none"> • Bandwidth on demand • Upgrades to accommodate for future growth • Network Infrastructure must support <ul style="list-style-type: none"> - Geographical expansion into Africa - Digitization of Transnet • Network infrastructure must support Transnet Cloud Strategy
5.	Scalability and elasticity	<ul style="list-style-type: none"> • National key points sites. • Network security standards, policies and procedures should be complied with Critical Infrastructure Protection Act requirements. • Security vetting of service provider personnel onsite

Scope and Technical Requirements *continues...*

No:	Requirements	Key Deliverables
6.	Security and Compliance for National Key Points	<ul style="list-style-type: none"> National key points sites. Network security standards, policies and procedures should be complied with Critical Infrastructure Protection Act requirements. Security vetting of service provider personnel onsite
7.	External party communications	<ul style="list-style-type: none"> WAN Links Firewalls operational and proactive monitoring - Durban site provides connectivity for customer facing applications
8.	Disaster Recovery and Failover	Data Centres that are part of the campus network must have reliable business continuity measures.
9.	Bandwidth Breakout	<ul style="list-style-type: none"> Reliable, secure and flexible Software Defined Network (SDN) bandwidth connectivity to Cloud Dedicated and new internet breakouts to support eLTE
10.	Cloud Hosting Services	<ul style="list-style-type: none"> Enable workload migration to the Cloud Cloud connectivity to all service providers on the Transnet Cloud Service Provider panel Network cloud infrastructure must be vendor agnostic
11.	Network infrastructure refresh	Refreshment of ageing network equipment (i.e. Switches, Routers, Access Points, Ethernet cabling, Cabinets)

Scope and Technical Requirements *continues...*

No:	Requirements	Key Deliverables
12.	Cable Management & Governance	<ul style="list-style-type: none"> • Cable Management policy and standard • The Service provider to provide documents updated with correct cabling information including geo-locations
13.	Network performance	<ul style="list-style-type: none"> • Improved network traffic management, visibility and proactive monitoring required. • Traffic management and Load balancing
14.	Authorization and authentication	<ul style="list-style-type: none"> • Ability to apply access controls and privileges based access to specific areas • Every authentication attempt must be logged • System should guarantee that the service is only accessible to users with a verified identity through User ID and Password • Secure password and user identification
15.	Encryption	<ul style="list-style-type: none"> • All private or sensitive information is transmitted using strong encryption and authentication • 128 bit or better encryption for SSL/https • Advanced Encryption Standard (AES) or better encryption for virtual private network (VPN) connections
16.	Access and control	<ul style="list-style-type: none"> • Authorization for internal systems should be centralised into a Lightweight Directory Access Protocol (LDAP) database • Linked to approved Delegation of Authority (DOA) framework • The system must guarantee that authenticated users can only access services or data matching their role and access rights.



Scope and Technical Requirements *continues...*

No:	Requirements	Key Deliverables
17.	Auditing	<ul style="list-style-type: none">• Include all authentication and authorization events that will have detailed audit logs• The transaction will have a detailed audit log• Inquiries will have a detailed audit log
18.	Restricted Connectivity	Enforce Network security policies and fire wall rules to prevent malicious use of the network
19.	Redundancy	<ul style="list-style-type: none">• The network design must cater for duplicated infrastructure network devices and connections with path diversity are required to ensure an alternate path in case of failure on the primary network service• Redundancy will be at critical sites
20.	Network Visibility to improve monitoring and reporting	<ul style="list-style-type: none">• New and improved monitoring tools that are more proactive than reactive to manage the network

Scope and Technical Requirements *continues...*

BENEFITS

The following benefits to the organisation were identified:

- Support Transnet's digital transformation;
- Better network asset management;
- Improved network availability;
- Simplified, flexible and value driven architecture;
- Improved quality of service (QoS);
- Provision a secure environment to perform Transnet's business and;
- Reduced business disruption due to network downtime.
- Improved cost management.

Scope and Technical Requirements *continues...*

Transnet ICT is establishing a list of approved service providers that will be appointed on an Approved List ("Panel") that will participate in the provision and installation of NEC (Network Enterprise Connectivity) equipment from time to time over a three (3) year period. The following method will be used:

Utilisation of the RFP:

An RFQ will be issued to all service providers on the Panel, with specifications on the type of network equipment required, where the preferred bidder will be awarded the business. Pricing will be for the provision and installation for specific configurations of NEC equipment. The Work Breakdown Structure for each project will be as follows:

No	Objective	Key Deliverable
1.	Procure equipment, cabinets and cables.	Buys equipment and material
2.	Install equipment and link it to the existing fibre network ,do testing and Go live.	Implement network and do network testing
3.	Acceptance test Procedures (ATPs) execution, Network handover, Close Out and Post Implementation review.	Signoff and track benefits

B-BBEE Scorecard

B-BBEE Definition:

Broad-Based Black Economic (B-BBEE) means the economic empowerment of all black people including women, workers, youth, people living with disabilities and people living in rural areas through diverse but integrated socio-economic strategies.

Purpose:

- To increase the number of black people that manage, own and control enterprises and productive assets.
- To facilitate ownership and management of enterprises and productive assets by communities, workers, cooperatives and other collective enterprises
- To achieve an equitable representation in all occupational categories and levels in the workforce
- To procure from large, medium and small sized black owned enterprises
- To increase investment in enterprises and communities that are owned and managed by black people
- A valid B-BBEE certificate OR an Affidavit for QSE and EME's is required

B-BBEE Amended Codes Principles

- Enhanced the recognition status of black owned EMEs and QSEs
- An **EME** that is **100% owned by black people** qualifies as a level 1 contributor;
- An **EME** that is more than **51% owned by black people** qualifies as a **level 2 contributor**;
- No **verification** requirements for EMEs; EME to obtain a **Sworn affidavit** or a **CIPC Certificate**

B-BBEE Validity of Sworn Affidavit

Determining validity of a sworn affidavit for B-BBEE compliance (Practice Guide 01 of 2022:)

- The legal dictionary (<https://legal-dictionary.thefreedictionary.com/Affadavit>) defines a sworn affidavit as a written statement of facts voluntarily made by a person under an oath or affirmation administered by a person authorized to do so by law.
- In terms of the Codes, Exempted Micro-Enterprises (EMEs) and black controlled and owned Qualifying Small Enterprises (QSEs) only have to use a sworn affidavit to indicate their B-BBEE. Refer to **Annexure J : Supplier Declaration Form** for templates.
- compliance status. Government introduced this mechanism specifically to reduce the cost of doing business and regulatory burden for these entities.

Note:

- Page **3 of 9** *Practice Guide 01 of 2022: Determination of Validity of a B-BBEE Verification Certificate, B-BBEE Certificate and Sworn Affidavit . Refer to page 4 of 9 of the Practice Guide.*
- B-BBEE verification certificates and certificates issued by the Companies and Intellectual Property Commission (CIPC) for B-BBEE purposes.
- CIPC website (www.cipc.co.za)
- Bidders who do not submit B-BBEE Status Level Verification Certificates or applicable affidavit copy will be deemed as non-compliant contributors to B-BBEE will score zero for preference points .
- This also applies to Bidders who submit letters or expired certificates indicating that their B-BBEE status is in the process of being verified. Where a B-BBEE certificate is to be used for scoring purposes only, such letters indicating that their B-BBEE status is in the process of being verified or expired certificates are submitted, bidders will be scored zero for preference points.

Joint Venture (JV)

In 2019 DTI released amendments to the Codes of Good Practice. Joint Ventures are referred to in Revised Code 000, Statement 000: General Principles

As per paragraph 7 of Amended Code Series 000, Statement 000 of the Codes of Good Practice, unincorporated joint ventures are required to compile a consolidated verification certificate. A consolidated verification certificate will consolidate the verified compliance data of joint venture partners if those Measured Entities were a single Measured Entity.

A JV will require its own Broad-Based Black Economic Empowerment (B-BBEE) certificate if they would like to tender or enter into a contract that requires a B-BBEE Certificate.

A trust, consortium or joint venture (including unincorporated consortia and joint ventures) must submit a consolidated B-BBEE Status Level verification certificate for every separate bid.

Note the following:

- A consolidated verification certificate is required.
- The consolidation is based on the weighting as defined in the joint venture agreement.
- The respective scores are weighted according to their proportionate share in the joint venture.
- A joint venture certificate is valid for 12 months and only applicable to a specific project.

Eligibility of a Joint Venture

Joint Ventures are required to compile a consolidated verification certificate. A consolidated verification certificate will consolidate the verified compliance data of joint venture partners in accordance .

Price and B-BBEE on the upcoming RFP/RFQ

The pricing schedule(s) will be issued with the individual upcoming RFP/RFQ upon the establishment of the approved list and the applicable preference point system will be utilised as indicated below.

The following preference point systems are applicable to all bids:

- the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

Either the 80/20 or 90/10 preference point system will apply **[This clause is to be used where it is unclear as to which preference point system will be applicable – lowest acceptable bid will determine the preference point system. Delete if not applicable]**

Failure on the part of a bidder to submit proof of B-BBEE status level of contributor together with the bid will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.

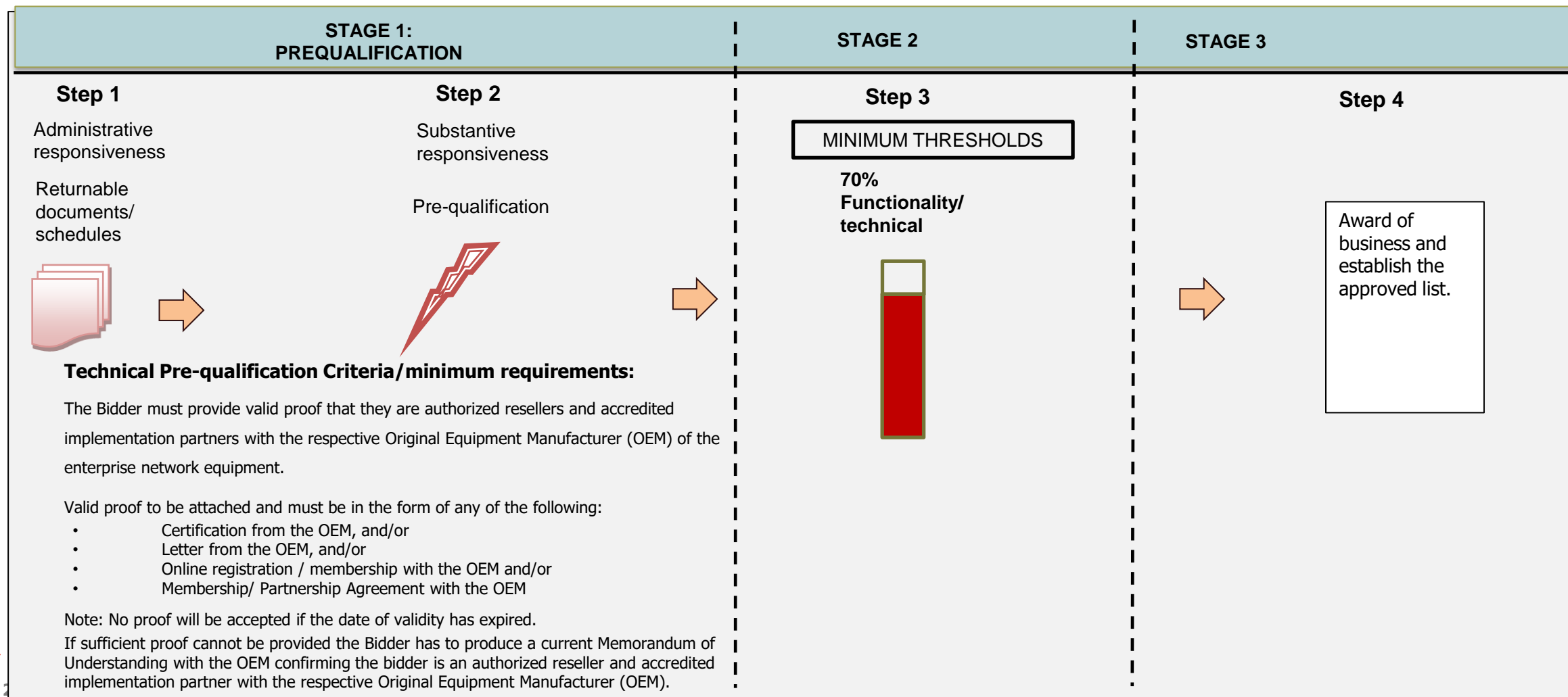
PRICING

Transnet will be issuing Request for Quotations (RFQs) when the need arise, only Suppliers on the approved list for General Equipment and Related Services will be requested to compete on price and B-BBEE evaluation.

The pricing schedule(s) will be issued with the individual upcoming RFP/RFQ upon the establishment of the approved list and the applicable preference point system will be utilised as indicated in Section 8.

Transnet's evaluation methodology

Transnet will utilise the following methodology and criteria for establishing the approved list:



Step One: Test for Administrative Responsiveness

Step 1: Procurement conducts evaluations to highlight non-responsive (non-compliant) bids and attempts to obtain outstanding documentation from respondents prior to declaring them non-responsive and eliminating bids

<u>Administrative responsiveness test:</u>	<u>Yes/No</u>
<ul style="list-style-type: none"> Whether the Bid has been lodged on time 	
<ul style="list-style-type: none"> Whether all Returnable Documents and/or schedules [where applicable] were completed and returned by the closing date and time 	
<ul style="list-style-type: none"> Verify the validity of all returnable documents 	
<ul style="list-style-type: none"> Verify if the Bid document has been duly signed by the authorised respondent 	

Step One: Returnable Documents and/or schedules

MANDATORY RETURNABLE DOCUMENTS	SUBMITTED [Yes/No]
<p>Section 1: SBD1 Form</p> <p>The Bidder must provide Valid proof that they are authorized resellers and accredited implementation partners with the respective Original Equipment Manufacturer (OEM) of the enterprise network equipment.</p> <p>Valid proof to be attached and must be in the form of any of the following:</p> <ul style="list-style-type: none"> • Certification from the OEM, and/or • Letter from the OEM, and/or • Online registration / membership with the OEM and/or • Membership/ Partnership Agreement with the OEM <p>Note: No proof will be accepted if the date of validity has expired.</p> <p>If sufficient proof cannot be provided the Bidder has to produce a current Memorandum of Understanding with the OEM confirming the bidder is an authorized reseller and accredited implementation partner with the respective Original Equipment Manufacturer (OEM).</p>	

Failure to provide all these Mandatory Returnable Documents at the Closing Date and time of this RFP will result in a Respondent's disqualification.

Step One: Returnable Documents and/or schedules

<p>RETURNABLE DOCUMENTS USED FOR SCORING</p>	<p>SUBMITTED [Yes or No]</p>
<p>Valid proof of Respondent’s compliance to B-BBEE requirements stipulated in Section 9 of this RFP (Valid B-BBEE certificate or Sworn Affidavit for EME’s OR QSE’s)</p>	
<p>Bidders must complete ANNEXURE B Schedule of Services Rendered since February 2018. The schedule must be duly completed with supporting information.</p>	
<p>Bidders must complete ANNEXURE C Project/Program Managers. The schedule must be duly completed with supporting information.</p>	
<p>Bidders must complete ANNEXURE D Engineer Information. The schedule must be duly completed with supporting information.</p>	
<p>Bidders must complete ANNEXURE E Project Completion. The schedule must be duly completed with supporting information.</p>	

Failure to provide all Returnable Documents used for purposes of scoring a bid, by the closing date and time of this bid will not result in a Respondent’s disqualification. However, Bidders will receive an automatic score of zero for the applicable evaluation criterion.

Step One: Returnable Documents and/or schedules

ESSENTIAL RETURNABLE DOCUMENTS & SCHEDULES	SUBMITTED [Yes or No]
In the case of Joint Ventures, a copy of the Joint Venture Agreement or written confirmation of the intention to enter into a Joint Venture Agreement	
Latest Financial Statements signed by your Accounting Officer or latest Audited Financial Statements plus three (3) previous years	
SECTION 5 : Proposal Form and List of Returnable documents	
SECTION 6 : Certificate Of Acquaintance with RFP, Terms & Conditions & Applicable Documents	
SECTION 7 : RFP Declaration and Breach of Law Form	
SECTION 9: B-BBEE Preference Claim Form	
SECTION 11: Job-Creation Schedule	
SECTION 12: SBD 5 (NIPP)	
SECTION 13: Protection of Personal Information	
ANNEXURE F: FRAMEWORK AGREEMENT	
ANNEXURE G: TRANSNET'S GENERAL BID CONDITIONS	
ANNEXURE H: TRANSNET'S SUPPLIER INTEGRITY PACT	
ANNEXURE I: NON-DISCLOSURE AGREEMENT	
ANNEXURE J: SUPPLIER DECLARATION	

Failure to provide essential Returnable Documents will result in Transnet affording Respondents a further opportunity to submit by a set deadline. Should a Respondent thereafter fail to submit the requested documents, this may result in a Respondent's disqualification.

Step Two: Test for Substantive Responsiveness

Step 2 Evaluation committee evaluates if the bid conforms to all the terms, conditions, scope and/or specifications of the bid documents without material deviation or qualification

<u>Substantive responsiveness test:</u>	Yes/No
<ul style="list-style-type: none"> Whether any general and legislation qualification criteria set by Transnet, have been met 	
<ul style="list-style-type: none"> Whether the Bid materially complies with the scope and/or specification given 	
<ul style="list-style-type: none"> Whether any Technical pre-qualification/eligibility criteria set by Transnet have been met as follows: <ul style="list-style-type: none"> The Bidder must provide valid proof that they are authorized resellers and accredited implementation partners with the respective Original Equipment Manufacturer (OEM) of the enterprise network equipment. <p>Valid Proof to be attached and must be in the form of any of the following:</p> <ul style="list-style-type: none"> Certification from the OEM, and/or Letter from the OEM, and/or Online registration / membership with the OEM and/or Membership/ Partnership Agreement with the OEM <p>Note: No proof will be accepted if the date of validity has expired.</p> <p>If sufficient proof cannot be provided the Bidder has to produce a current Memorandum of Understanding with the OEM confirming the bidder is an authorized reseller and accredited implementation partner with the respective Original Equipment Manufacturer (OEM).</p> 	

Step Three: Minimum Threshold of 70% for Technical Criteria



Step 3 : Technical evaluation criteria that are used to determine the competency and capability of respondents, highest scores reflect best suited respondents.

Technical Description	WEIGHTINGS POINTS
Technical Questionnaire Responses (Refer to Annexure A of the RFP)	70
Total	100





Step Three: The test for the Technical threshold will include the following (refer to Annexure B)

No:	Requirements	Provide Evidence /Supporting Documents and Include as an Appendix to this Annexure and indicate reference hereunder	Weighting (%) out of 100%	Scoring Guide and Points
1.	Bidders must have experience in providing large scale ICT projects	<p>Bidder to provide proof of installation of ICT projects within the past five (5) years for a total value of R50 Million. A completion certificate (or equivalent documented proof) signed by the customer with proof of project value to be provided for each project.</p> <p>Bidders must complete Annexure B Schedule of Services Rendered since February 2018. The schedule must be duly completed.</p> <p><i>Transnet reserve the right to contact the client to verify and validate the accuracy of the information provided.</i></p>	35	<p>1.The total awarded value for ICT projects >= R50 Million (15 points)</p> <p>2. At least 5 client contact information (Name, Surname and Phone Number) has been provided in full. (10 points)</p> <p>3. Completion certificates provided for all 5 clients (10 points)</p> <p>4. Non submission of the relevant qualification/ certification will result in zero (0) points. Bidder will score (0) points for requirement if insufficient information is provided, if there is no information and/or most of the information provided is irrelevant to the requirement.</p>

Annexure B: Schedule of Services Rendered

Notes

- Bidder must read the notes prior to completing the schedule of Services Rendered below.
- The schedule below illustrate the suppliers capacity and capability to render the services.
- The schedule must be duly completed. Any missing information may render the line item non-responsive.
- The details of the clients provided must be contactable.
- The client details information provided must not be older than five (5) years (i.e. February 2018).
- Bidder must indicate the awarded combined value of R50 million or more for ICT projects in the last five (5) years.
- Bidder must provide atleast five (5) verifiable client contact information.
- An example has been provided on how to complete the schedule labelled e.g.

9. Transnet reserves the right to contact the clients listed in order to verify the information provided. In the event that the information provided in the schedule is found to be false, fraudulent, misleading and/or misrepresentation at any point will result in the bidder's disqualification. Transnet will take all the necessary steps to ensure that the bidder is blacklisted with the National Treasury.

No.	Client/Company Name	Client/Company CIPC or relevant Company Registration No.	Client / Company Business Address	Name and Surname (Contact Person)	Title	Phone Number	Company Name	Description of General Network of Services rendered (ICT projects)	Date of Appointment	Awarded Value	Delivery Date	Submit Completion Certificate or equivalent document proof Indicate Yes/ No
e.g.	Fox consumer services	2001/xxx/xx xxxxxxx xxxxxxx	123 Commissioner Street xxxxxxx xxxxxxx	Joe Soap	IT manager	+278xxxxx	Fox consumer services	Router installation for call centres	12-Jul-21	R17 million	5-Nov-21	Yes see attached Appendix xyz
e.g.	Jackal logistics	2010/xxx/xx xxxxxxx xxxxxxx	130 Commissioner Street xxxxxxx xxxxxxx	Pete Davis	Data center manager	+278xxxxx	Jackal logistics	IT servers for Data centre	2-Feb-20	R25 million	9-Apr-20	Yes see attached Appendix xyz
e.g.	Wholesale Greenery	2015/xxx/xx xxxxxxx xxxxxxx	150 Commissioner Street xxxxxxx xxxxxxx	Sarah Peterson	Floor manager	+278xxxxx	Wholesale Greenery	Firewalls for security	4-Aug-20	R9.5 million	6-Nov-20	Yes see attached Appendix xyz
1												



Step Three: The test for the Technical threshold will include the following (refer to Annexure C)

No:	Requirements	Provide Evidence /Supporting Documents and Include as an Appendix to this Annexure and indicate reference hereunder	Weighting (%) out of 100%	Scoring Guide and Points
2.	The bidder's key personnel that will be servicing the Transnet account should have network industry certified personnel for Project Management:	<p>Bidder to provide a list of all key staff that will be servicing the Transnet account, with the qualifications of each key staff member in the following area:</p> <p>1) Project Management: PMBOK, PRINCE or equivalent</p> <p>A minimum of three (3) qualified project/program managers with at least three (3) years experience to be provided</p> <p>Bidders must complete Annexure C Project/Program Managers. The schedule must be duly completed.</p>	10	<p>1. At least three (3) project managers' information has been provided in full. (3 points)</p> <p>2. The three (3) project managers have relevant project management qualification or certification. Bidder must provide/ submit PMBOK, PRINCE or equivalent certification for all three (3) project managers. (5 points)</p> <p>3. At least (3) years experience in ICT-related projects per project manager is required (2 points)</p> <p>4. Non submission of the relevant qualification/ certification will result in zero (0) points. Bidder will score (0) points for requirement if insufficient information is provided, if there is no information and/or most of the information provided is irrelevant to the requirement.</p>

Annexure C: Project/Program Managers Information



Notes

1. Bidder must read the notes prior to completing the Project/Program Manager Information who will be assigned to the Transnet account should the bidder be successful.
2. The information below illustrate the suppliers capacity and capability to render the services.
3. This schedule must be duly completed. Any missing information may render the line item non-responsive.
4. It is important that the bidder has consent from the resources to be assigned to the Transnet account should the bidder be successful.
5. The Bidder must provide a minimum of three (3) Project/Program Managers with at least three(3) years ICT-related experience that fully meets Transnet requirements.
6. An example has been provided on how to complete Project/Program Managers Information labled e.g.

No.	Name	Surname	Is the Individual a Project/Program Manager? Indicate (Yes/No)	Relevant Tertiary Qualification	List the Project Management and related Certification	Years of relevant experience	Submit valid proof of Certification or equivalent certification Indicate Yes/ No
e.g.	Saul	Firaksis	Yes	B.Eng, MBA	Prince 2, CPMP, PMBOK	5	Yes, see attached Appendix xyz
1							
2							



Step Three: The test for the Technical threshold will include the following (refer to Annexure D)

No:	Requirements	Provide Evidence /Supporting Documents and Include as an Appendix to this Annexure and indicate reference hereunder	Weighting (%) out of 100%	Scoring Guide and Points
3.	The bidder's key personnel that will be servicing the Transnet account should be certified for Installation services from an Enterprise Network Equipment OEM.	<p>Bidder to provide a list of all key staff that will be servicing the Transnet account, with the qualifications of each key staff member in the following area:</p> <p>2) Installation and quality assurance services: required level of certification achieved by an enterprise network equipment OEM to provide installation services for their equipment.</p> <p>A minimum of ten (10) qualified engineers with at least five (5) of the engineers having three (3) years relevant experience on the OEM's products/equipment to be installed.</p> <p>Bidders must complete Annexure D Engineer Information. The schedule must be duly completed.</p>	25	<p>1. At least ten (10) Engineers information has been provided in full. (5 points)</p> <p>2. At least ten (10) Engineers have relevant Certification from the OEM. Bidder must provide/ submit relevant certification from the OEM. (15 points)</p> <p>3. At least five (5) of the Engineers must have three (3) years or more relevant experience on the OEM's products/equipment. (5 points)</p> <p>4. Non submission of the relevant qualification/ certification will result in zero (0) points. Bidder will score (0) points for requirement if insufficient information is provided, if there is no information and/or most of the information provided is irrelevant to the requirement.</p>

Annexure D: Engineer Information



Notes

1. Bidder must read the notes prior to completing the Engineer Information who will be assigned to the Transnet account should the bidder be successful.
2. The information below illustrate the suppliers capacity and capability to render the services.
3. This schedule must be duly completed. Any missing information may render the line item non responsive.
4. It is important that the bidder has consent from the resources to be assigned to the Transnet account should the bidder be successful.
5. The Bidder must provide a minimum of ten (10) Engineers that fully meets Transnet requirements. At least five (5) of the engineers must have 3 years or more relevant experience with the OEM's products/equipment
6. An example has been provided on how to complete the Engineer Information labled e.g.

No.	Name	Surname	Is the Individual an Engineer? Indicate (Yes/No)	Relevant Tertiary Qualification	List the Engineer Certification from OEM	Years of relevant experience	Submit valid proof of Certification from OEM Indicate Yes/ No
e.g.	Joe	Walters	Yes	M. Eng, B.com (IT)	Huawei Certified ICT professional (HCIP)		4 Yes, see attached Appendix xyz
1							



Step Three: The test for the Technical threshold will include the following (refer to Annexure E) *continues..*

No:	Requirements	Provide Evidence /Supporting Documents and Include as an Appendix to this Annexure and indicate reference hereunder	Weighting (%) out of 100%	Scoring Guide and Points
4.	Bidder to demonstrate capability to provide Network Enterprise Equipment Installation Services as per the scope of Service and technical requirements	<p>Bidders to provide a detailed implementation plan of three (3) Network Enterprise Equipment Installation projects successfully completed within the past 5 years containing at a minimum of the following activities:</p> <ol style="list-style-type: none"> 1) Procure equipment, cabinets and cables. 2) Install equipment and 3) link it to the existing fibre network, 4) Do testing and Go live 5) ATPs, Network handover, 6) Close Out and Post Implementation review. <p>A completion certificate (or equivalent documented proof) signed by the customer to be provided for each project.</p> <p><i>Note: For bidders that were subcontracting to other companies, a letter of reference from the main company (company with the client contract) or copy of contract between main company and subcontracting company, as proof that such subcontracting did exist (Transnet reserves the right to confirm / verify any such subcontracting agreements). Reference letter or contract must not be older than 60 months as at the closing date of this RFP. If the reference letter or contract is older than 60 months, is not dated, is not on a client's letterhead, is not signed, or does not have client contact details, it shall not be considered as valid. Multiple contracts / references for the same resources, from the same client, e.g. where a contract has been extended, count as one contract / reference.</i></p> <p>Bidders must complete Annexure E Project Completion Information. The schedule must be duly completed.</p>	30	<p>Bidders to provide a detailed implementation plan of three (3) Network Enterprise Equipment Installation projects successfully completed within the past 5 years containing at a minimum of the following activities:</p> <p>Implementation Plan 1</p> <ol style="list-style-type: none"> 1) Procure equipment, cabinets and cables. (2 points) 2) Install equipment and (2 points) 3) link it to the existing fibre network , (1 point) 4) Do testing and Go live (1 point) 5) Network handover to Network Service Support (1 point) 6) Close Out and Post Implementation review. (1 point) <p>A completion certificate (or equivalent documented proof) signed by the customer to be provided for each project. (2 points)</p> <p>Implementation Plan 2</p> <ol style="list-style-type: none"> 1) Procure equipment, cabinets and cables. (2 points) 2) Install equipment and . (2 points) 3) link it to the existing fibre network , (1 points) 4) Do testing and Go live (1 points) 5) Network handover to Network Service Support (1 points) 6) Close Out and Post Implementation review. (1 points) <p>A completion certificate (or equivalent documented proof) signed by the customer to be provided for each project. (2 points)</p> <p>Implementation Plan 3</p> <ol style="list-style-type: none"> 1) Procure equipment, cabinets and cables. (2 points) 2) Install equipment and . (2 points) 3) link it to the existing fibre network , (1 point) 4) Do testing and Go live (1 point) 5) ATPs, Network handover, (1 point) 6) Close Out and Post Implementation review. (1 point) <p>A completion certificate (or equivalent documented proof) signed by the customer to be provided for each project. (2 points)</p> <p>Bidders must complete Annexure E Project Completion Information. The schedule must be duly completed.</p> <p>Each implementation plan accounts for 10 points. Each implementation plan will be evaluated and scored separately base on criteria above. Information that is not available and/or not been supported by a completion certificate or documented proof in each report will score a zero (0).</p>
Minimum qualifying score required:			70	

Step Three: The test for the Technical threshold will include the following (refer to Annexure E)*continues..*



Annexure E: Project Completion Information								TRANSNET
Notes 1. Bidder must read the notes prior to completing the Engineer Information who will be assigned to the Transnet account should the bidder be successful. 2. The information below illustrate the suppliers capacity and capability to render the services. 3. This schedule must be duly completed. Any missing information may render the line item non responsive. 4. It is important that the bidder has consent from the resources to be assigned to the Transnet account should the bidder be successful. 5. The Bidder must provide a minimum of three (3) detailed implementation plan of three (3) Network Enterprise Equipment Installation projects successfully completed within the past 5 years. 6. An example has been provided on how to complete the Project Completion table e.g.								
Project No.	Name	Surname	Title	Company	Project activity	Date of appointment	Delivery date	Submit a Completion certificate (or equivalent documented proof) signed by the customer with activity listed? Indicate [Yes/ No]
e.g 1	Joe	Walters	IT director	Trellix services	1) Procure equipment, cabinets and cables. 2) Install equipment 3) link it to the existing fibre network 4) Do testing and Go live (5) Network handover to Network Service Support 6) Close Out and Post Implementation review.	4-Feb-01	23-Nov-21	Yes, see attached Appendix xyz No Yes Yes No Yes
e.g 2					1) Procure equipment, cabinets and cables. 2) Install equipment 3) link it to the existing fibre network 4) Do testing and Go live (5) Network handover to Network Service Support 6) Close Out and Post Implementation review.			

SUMMARY: Applicable Thresholds and Final Evaluated Weightings

Threshold	Minimum Threshold
Technical	70 %



Step Four : Award of business and conclusion of Framework Agreements



- Immediately after approval to award the Framework Agreements has been received, the successful or preferred bidders will be informed of the acceptance of their Bid by way of a Letter of Award. Thereafter the final Framework Agreements will be concluded with the successful Respondents.
- A final Framework Agreement will be concluded and entered into with the successful Bidders on acceptance of a letter of award by the Respondents.
- When a need arises a Request for Quotation (RFQ) will be issued to all bidders on the approve list to compete on price and B-BBEE evaluation. This will demonstrate compliance to the requirements of the PPPFA, see above utilisation of the RFP.

Questions and Closure

All questions arising from this non- compulsory briefing session must be put in writing on the (Section 8) RFP Clarification Form submitted on the system and sent to Reetsang.Modise@transnet.net and Barbara.Msomi@transnet.net

before **13h00** pm on **27 March 2023**.

TRANSNET



delivering freight reliably

THANK YOU

